2018 BBP-project review
Bamboo VC in Laos

22 -23 Jan 2019, Los Banos, Philippines

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National Project Coordinator
BBP-Laos
Activities planned and completed this reporting period and results of achieved

<table>
<thead>
<tr>
<th>No</th>
<th>Activity Title</th>
<th>Date of Implementation</th>
<th>Remarked</th>
</tr>
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<tbody>
<tr>
<td>1</td>
<td>Organize bamboo trade fair</td>
<td>13-21/Marc/18</td>
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<tr>
<td>2</td>
<td>Organize bamboo handicraft &amp; furniture (first training course)</td>
<td>19-23/Feb/18</td>
<td>Combined training</td>
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<td>3</td>
<td>Organize bamboo handicraft &amp; furniture training (second training course)</td>
<td>11-15 /Marc/18</td>
<td>Combined training</td>
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<td>4</td>
<td>Organize gender training</td>
<td>07-10/May/18</td>
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<tr>
<td>5</td>
<td>Organize bamboo furniture training on new designs</td>
<td>19-23/Feb/18</td>
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<td>6</td>
<td>Organize monthly monitoring</td>
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<td>7</td>
<td>TNA training in Vietnam</td>
<td>27-31/Marc/18</td>
<td>Outside original plan</td>
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<td>8</td>
<td>TNA training in Laos</td>
<td>05-06/April/18</td>
<td>Outside original plan</td>
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<td>9</td>
<td>Facilitate Video filming of BBP in Laos</td>
<td>11-13/Mar/18</td>
<td>Outside original plan</td>
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<td>11</td>
<td>Provincial trade fair</td>
<td>13-21/Mar/18</td>
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<td>12</td>
<td>Leadership training</td>
<td>6-8/Aug/2018</td>
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<tr>
<td>13</td>
<td>Printing bamboo logo stickers (1,000 pieces) (use accumulation money left over from implement activities)</td>
<td>21-22/Jan/2019</td>
<td>Outside original plan</td>
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<tr>
<td>No</td>
<td>Activity Title</td>
<td>Date of Implementation</td>
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<tr>
<td>14</td>
<td>Training of Trainers (TOT) for Lao national partners on Biodiversity Based Value Chains</td>
<td>26-28/Jun/2018</td>
<td>Outside original plan</td>
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<tr>
<td>15</td>
<td>Workshop and Learning Visit on Biodiversity-based products (BBPs) and value chains: Practical experiences with bamboo value chain development in Nam Ha ASEAN Heritage Park</td>
<td>26-27/Jul/2018</td>
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<tr>
<td>16</td>
<td>Promote producer group participated annual national handicraft trade fair in Vientiane capital</td>
<td>27/Oct-04 Nov/2018</td>
<td>Flexible budget from Market Research</td>
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<tr>
<td>17</td>
<td>Organized entrepreneurship training to Bamboo producer groups</td>
<td>26-28Nov/2018</td>
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<td>18</td>
<td>Organized branding/ bamboo logo workshop</td>
<td>25/Dec/2018</td>
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<td>19</td>
<td>Participation and showcasing of products at BEDO EXPO, Bangkok, Thailand</td>
<td>10-12/Sept/ 2018</td>
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<td>20</td>
<td>Construction of 03 new over-dryers (use accumulation money left over from implement activities)</td>
<td>19-22/Dec/2018</td>
<td>Outside original plan</td>
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Economic impact of project:

• Producer groups are receiving many orders since trade fair, some shifted from seasonal work to almost full-time production

• Producer groups are seeing increased income from BBP, some examples from last M&E interviews:
  
  a. **Total earned 2017:**
     • Furniture group: ca. 29,920,000 LaK
     • Handicraft group: ca. 1,310,000 Lak
  
  b. **Total earned 2018:**
     • Furniture group: ca. 45,727,000 LaK
     • Handicraft group: ca. 9,045,000 Lak

  (handicraft items are less expensive than furniture)
### Bamboo Value Chain: Socio-Economic Impact

<table>
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<tr>
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<th>Description</th>
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| 1 | 04 pilot villages in 02 districts in Luang Namtha Province  
08 producer groups with 102 members established:  
  ▪ 04 handicraft groups: 23 members (16 women)  
  ▪ 04 furniture groups: 79 members (men only) |
| 2 | Impact: 251 families |
| 3 | PIE: 1,297 people |
| 4 | Total land area in 04 villages: 7,262.09 ha of which bamboo is 180 ha; completed forest inventory and forest management plan.  
   There are 6 species such as Mai Hok, Mai Xang, Mai Fang, Mai Sod, Mai Hia and Mai Bong |
| 5 | Before project start: people earned small irregular income, e.g. from bamboo shoots or NTFP collection |
Bamboo Value Chain: Biodiversity Impact

Positive development of and impact on biodiversity and forests could be monitored

1. Village forest management plan developed and implemented with villagers (sustainable harvesting etc.)
2. So far ca.180 ha forest protected
3. Total land area in 04 villages: 7,262.09 ha of which bamboo is 180 ha; completed forest inventory and forest management plan.
4. There are 6 species of commercialization such as Mai Hok, Mai Xang, Mai Fang, Mai Sod, Mai Hia and Mai Bong
5. Less slash-and-burn (50 ha)
6. Hunting reduced
7. Make rotation of bamboo harvesting
8. Create production-income-employment (PIE) to local community
Bamboo Value Chain Approached

**Study tours and market analysis**
- Existing NTFPs: cardamom, orchids, mushrooms:
- But prices fluctuate, short season.
- Bamboo handicraft and furniture products selected as most promising value chain approach

**Resource Inventory**
- Each village delineated a bamboo resource forest, total 180 ha
- Sustainable off-takes calculated
- Management plan developed for bamboo forest

**Group Formation**
- 4 handicraft and 4 furniture groups, total 8 groups
  - No. of participating households is growing due to successful establishment of bamboo production

**Capacity Building**
- New product design
- Bamboo processing, oven-drying
- Furniture making
- Handicraft making
- Sustainable resource management
Conclusion (so far):

The project is still running, therefore results are only preliminary

**But so far very positive:**

- Villagers have learned and are applying new skills for bamboo furniture and handicraft production
- Villagers have learned business skills and group organization
- Villagers are involved in sustainable forest management in buffer zone of Nam Ha NPA—positive impact on biodiversity
- Villagers start to see increased income after a fairly short time
- Villagers appreciate regular income
- Key aspect: connection of producer groups to market!
Until End of April 2019:
1. Facilitate ODOP certification of LNT district
2. Facilitate ODOP certification of Nalae district

Until End of May 2019:
3. Written bamboo value chain lessons learned
4. Preparation to getting ready for closing project early June